

# GO DIRECT DEALS SERVICES

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## **IOT Networking**

Connecting people, processes, and applications to enhance communications on land, overseas, and in the air. Using a collection device without the need for human involvement such as smart appliances and wearable tech.

## **Wireline Network Connectivity**

Let's get you connected with our highly secure reliable internet. That has minimal latency, ethernet backhaul, LTE long term evolution, fast HSPA technology, and carrier aggregating.

#### Fiber Internet

Fiber-optic internet, commonly called fiber internet or simply "fiber," is a broadband connection that can reach speeds of up to 940 Megabits per second (MBPS), with low lag time. This technology uses fiber-optic cable, which amazingly can send data as fast as about 70% the speed of light. In addition, fiber-optic cables are not as susceptible to severe weather conditions as other types of traditional cables are, which helps minimize outages. It also resists electrical interference effectively.

## SIP Conferencing

SIP enables users to establish, maintain, modify, and release multimedia sessions. Sessions may transfer information in one direction such as paging systems, sound systems, video surveillance systems, and similar. Simultaneously it can transfer in both directions (full duplex), such as phone calls for audio or inclusive video.

#### Software Defined Wide Area Network also known as "SD-WAN"

Elevate network and traffic management away from hardware and premises to the next generation software in the cloud for enhanced agility, control, and visibility.

#### **Hosted Voice**

From basic phone services to advanced cloud-based "as a service" voice solutions, we've got you covered. Hosted voice service that runs over AT&T Internet for business broadband. A Voice over IP (VoIP) solution with advanced features for up to 6 lines without options for advanced conferencing or collaboration.



## **Public Sector Connect Program**

Our services includes overall assessment and solution recommendations, cost estimates, proof of concept, funding, procurement options, and ongoing support.



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Mobility Page 2

Mobility has the power to transform your business, our broad portfolio of mobility solutions can help ensure your employees, partners, customers, processes, and assets are securely connected and can be optimized on the go.

#### **Product Commercialization Process**

Assisting in the process of bringing new products or services to market. The broader act of commercialization entails production, distribution, marketing, sales, customer support, and other key functions critical to achieving the commercial success of the new product or service.

#### White Label Product

As a wholesaler service we can help you rebrand a product or service produced by one company and make it appear in your own desired image.

## **Brand Development**

Our brand development techniques are a strategic process of creating and distinguishing your company's image, products and services from your competitors. The development includes aligning your brand with your business objectives, communicating your brand to your target market and updating or strengthening your brand.

# **Marketing Assistance**

We specialize in blending multiple media, from direct marketing to social media, and web optimization to give you the best results for your marketing campaign. Whether you're marketing to consumers or businesses, we deliver highly effective integrated marketing campaigns using the most effective marketing tools and techniques.

Technical experts & novices training to be tech professionals wishing to improve their skill set, and interested in developing as IT professionals can explore career information and other opportunities here.



## **Exclusive Solutions and Partnerships**

Partnership provides operators around the world with innovative technology, 24-7 international support, and industry expertise to help elevate success.



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Sales Experts Page 3

Our experts know business trends, client details, and their potential solutions inside and out. There is no item or service that our sales network cannot successfully create meaningful consumer relationships and brand awareness around.

## **Commission Analytics**

We work with software that allows companies to easily and quickly calculate sales commissions, keep sales teams happier, and motivated. We gain insights from data to support evidence based decision making using the nations leading agency management systems that include CRM, marketing, and commission management tools. We save time, money, by delivering clients using automated workflows, integrating with your email and calendars, providing useful insights through built-in reports, and integrating with ease.

## **Marketing Resources**

Make your brand stand out, develop deeper connections with consumers, and achieve the results you've been looking for. Digital marketing is always evolving therefore it is crucial to know where to get the latest news and the best digital marketing resources.

## **Telecom Master Agent Advantage**

The agent will be able to provide all the communication efforts that your company needs. Tailored solution cost minimization, less hassle with carriers, advanced and consolidated support experience, and knowledge within reach means more time to focus on your business.

# **Leverage our Expertise to Streamline Your Business**

Since a telecom master agent will be handling some of your workload, you will be hassle-free and have more than enough time to dedicate yourself to what really matters - your business. Imagine being able to use the time you dedicate to order, track, deal with carriers, and other administrative tasks to increase your sales, events, and canvassing.

# **Sales Support**



Sales recruitment is a top focus. We can recruit the best performing salespeople in your sector. We connect our clients with the nations leading independent sales companies to create dynamic and successful sales solutions nationwide for leading retailers, B2B operations, corporate events, and canvassing.